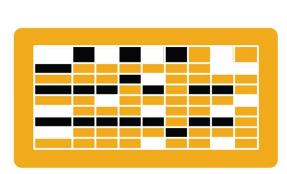
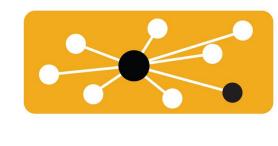
Ariba® Network Supplier Guide





















Using This Guide

The purpose of this guide is to help suppliers understand the business processes required by Etihad.

You may navigate this guide by:

- Clicking the buttons in the toolbar
- Clicking the hyperlinks on the pages Hyperlinks may be words or shapes within the graphics
- Using the bookmark panel to the left

This button will take you back to the previous page

This button will take you to the next step



This button will return you to the beginning of the section, or skip back between sections

The HOME button will return you to the Guide Contents page

If you need additional help, you will find a help button at the bottom of each page that will assist you in finding the appropriate support contact.

Tabs in the lower left corner link out to our Community Support pages. Look for these to answer your most common questions.









HOME – Table of Contents

SECTION 1: Ariba Network Overview SECTION 2: Account Set Up SECTION 3: Purchase Orders SECTION 4: Other Documents SECTION 5: Invoice Methods









SECTION 1: Ariba Network Overview

What is Ariba Network?

Etihad Project Scope

Supplier Value

Fee Schedule

Etihad Message

Supported Documents

Not Supported Documents

\$USD

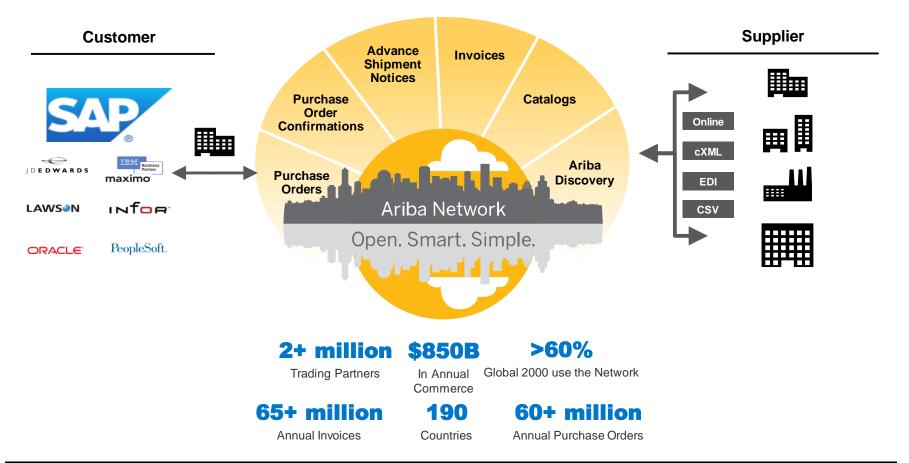
£GBP

€EUR



What is Ariba Network?

Etihad has selected Ariba Network as their electronic transaction provider. As a preferred supplier, you have been invited by your customer to join Ariba Network and start transacting electronically with them.



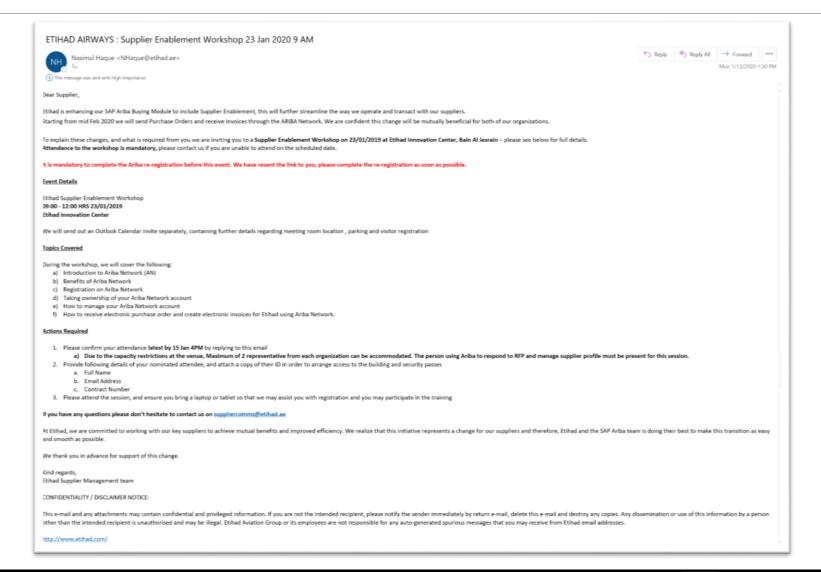








Etihad Airways Message











Review Etihad Specifications

Supported Documents

Etihad project specifics:

- <u>Tax data</u> is accepted at the at the line item level of the invoice.
- Shipping data is accepted at the header/summary level or at the line item level.

Supported

- Purchase Order Confirmations
 - Apply against a whole PO or line items
- Advance Shipment Notices
 - Apply against PO when items are shipped
- Service Entry Sheets
 - Apply against a single purchase order referencing a line item
- Detail Invoices
 - Apply against a single purchase order referencing a line item
- Partial Invoices
 - Apply against specific line items from a single purchase order

- Invoice Attachments PDF format
- Service Invoices
 - Invoices that require service line item details
- Credit Memos
 - Item level credits; price/quantity adjustments



Review Etihad Specifications

Not Supported Documents

NOT Supported:

- Summary or Consolidated Invoices
 - Apply against multiple purchase orders; not accepted by Etihad
- Non-PO invoices
- Invoicing for Purchasing Cards (P-Cards)
 - An invoice for an order placed using a purchasing card; not accepted by Etihad
- Duplicate Invoices
 - A new and unique invoice number must be provided for each invoice; Etihad will reject duplicate invoice numbers unless resubmitting a corrected invoice that previously had a failed status on Ariba Network
- Paper Invoices
 - Etihad requires invoices to be submitted electronically through Ariba Network; Etihad will no longer accept paper invoices
- Header Level Credit Memos
 - The Header Level Credit Memo feature is not supported by Etihad











Collaborate immediately with all trading partners

- Immediate access to online invoice creation tool
- Automation and catalog posting for your buyers in <8 weeks



Turn paper into efficient electronic transactions

- 75% faster deal closure
- 75% order processing productivity gains via cXML
- 80% increase in order accuracy through PunchOut



Catch errors and correct them – before they even happen

64% reduction in manual intervention



Track invoice and payment status online in real time and accelerate receivables

- 62% decrease in late payments
- 68% improvement in reconciling payments



See opportunities you're missing and have the ability to trade globally

- 15% increase in customer retention
- 30% growth in existing accounts
- 35% growth in new business

Public







Supplier Fee Schedule – Enterprise Account only

Please select your currency:





Supplier Fee Schedule - USD

Transaction fees (billed quarterly)

Less than 5 documents* OR less than USD 50,000	FREE usage
More than 5 documents * AND more than USD 50,000	0.155% of transacted volume for relationships without Service Entry Sheets
	0.35% of transacted volume for relationships with Service Entry Sheets
*only POs, invoices, service entry sheets, and service entry sheet responses	Capped at USD 20,000 per customer relationship

Subscription fees (billed annually)



Annual Document Count across all customer relationships	Subscription level	Annual Fee
Up to 4 documents	Premium	USD 0
5 to 24 documents or < USD 250,000	Bronze	USD 50
25 to 99 documents and > USD 250,000	Silver	USD 750
100 to 499 documents and > USD 250,000	Gold	USD 2,250
500 and more documents and > USD 250,000	Platinum	USD 5,500







Supplier Fee Schedule - GBP

Transaction fees (billed quarterly)

Less than 5 documents* OR less than GBP 38,750	FREE usage	
More than 5 documents * AND more than GBP 38,750	0.155% of transacted volume for relationships without Service Entry Sheets	
	0.35% of transacted volume for relationships with Service Entry Sheets	
*only POs, invoices, service entry sheets, and service entry sheet responses	Capped at GBP 15,500 per customer relationship	

Subscription fees (billed annually)



Annual Document Count across all customer relationships	Subscription level	Annual Fee
Up to 4 documents	Premium	GBP 0
5 to 24 documents or < GBP 193,750	Bronze	GBP 35
25 to 99 documents and > GBP 193,750	Silver	GBP 500
100 to 499 documents and > GBP 193,750	Gold	GBP 1,500
500 and more documents and > GBP 193,750	Platinum	GBP 3,770



Supplier Fee Schedule - EUR

Transaction fees (billed quarterly)

Less than 5 documents* OR less than 43 250 EUR	FREE usage	
More than 5 documents * AND more than 43 250 EUR	0,155% of transacted volume for relationships without Service Entry Shee	
	0,35% of transacted volume for relationships with Service Entry Sheets	
*only POs, invoices, service entry sheets, and service entry sheet responses	Capped at 17 300 EUR per customer relationship	

Subscription fees (billed annually)



Annual Document Count across all customer relationships	Subscription level	Annual Fee
Up to 4 documents	Premium	€0
5 to 24 documents or < € 216 250	Bronze	€45
25 to 99 documents and > € 216 250	Silver	€670
100 to 499 documents and > € 216 250	Gold	€2 000
500 and more documents and > € 216 250	Platinum	€4 900









SECTION 2: Set Up Your Account

Basic Account Configuration

Configuration Requirements

Accept Invitation

Profile Completion

Email Notifications

Enablement Tasks

Enablement Tasks

Purchase Order Routing

Invoice Notifications

Tax Details

Remittances

Advanced Account Configuration

Customer Relationships

Roles and Users

Enhanced User Account

Functionality

Multi-Orgs

Test Accounts



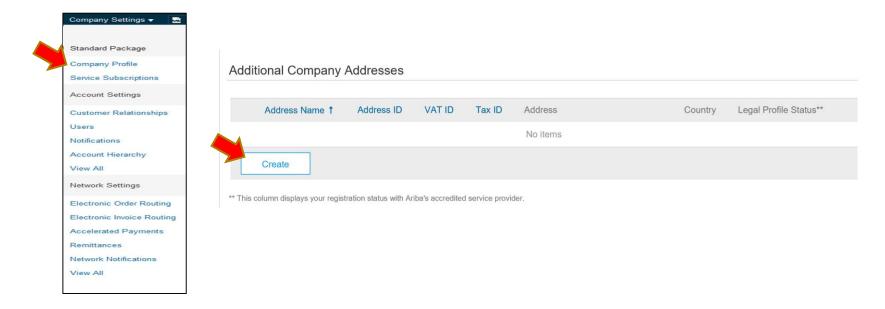
Etihad Specific Account Configuration

- VAT ID / TAX ID select Company Settings in the top right corner, go to Company Profile and select tab Business. In the section Financial Information enter your Vat ID / Tax ID.
- **GR Based Invoicing** Etihad will require a valid GR (goods receipt) for material orders to be processed in the system, before suppliers will be able to submit their invoices on Ariba Network
- **SES Based Invoicing** Etihad will require a valid SES (service entry sheet) to be submitted by suppliers in Ariba Network for service orders. The SES then needs to be approved by Etihad, before suppliers will be able to submit their invoices on Ariba Network.
- PDF Invoice Attachments Etihad will require a PDF attachment of the invoice to be submitted along with the Ariba Network electronic invoice.
- Test Account Creation (testing is required for integrated and catalog suppliers) To create a test account, select your name in top right corner and choose "Switch to Test ID."

Etihad Specific Account Configuration

Only for UAE suppliers

- VAT ID (For domestic UAE suppliers) For domestic UAE (United Arab Emirates) suppliers it is a requirement to maintain your VAT ID in your company profile to comply with the UAE e-invoicing standards.
- The step must be done once prior to creating your first UAE VAT Invoice
- 2. From the Home Screen click the Company Settings menu dropdown.
- 3. Click on Company Profile
- Under the Basic tab, go to the Additional Company Addresses section and click 'Create'

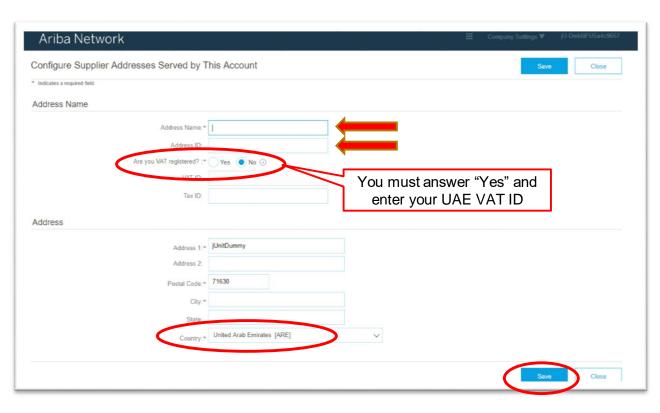




Etihad Specific Account Configuration

Only for UAE suppliers

Updating your VAT ID (For domestic UAE suppliers)



- 1. Fill in Address Name (i.e. 'UAE'), Address, Postal Code, City, Country
- 2. Fill in your VAT ID (15 digit numeric)
- 3. Answer **YES**, for question 'Are you VAT registered'
- 4. Click Save

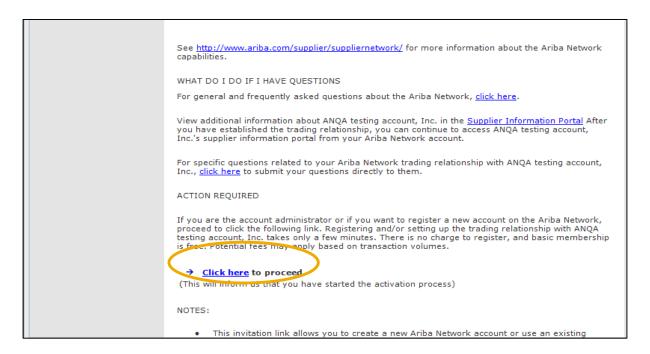


Accept Your Invitation

The invitation is also referred to as the **Trading Relationship Request**, or TRR. This e-mail contains information about transacting electronically with your customer.

Note: Etihad will be sending you the Purchase Orders via email. You will need to click the "Process Order" button and "Login" with your <u>existing</u> Ariba Network account. This will create the Trading Relationship with Etihad.

Click the link in the emailed letter to proceed to the landing page.







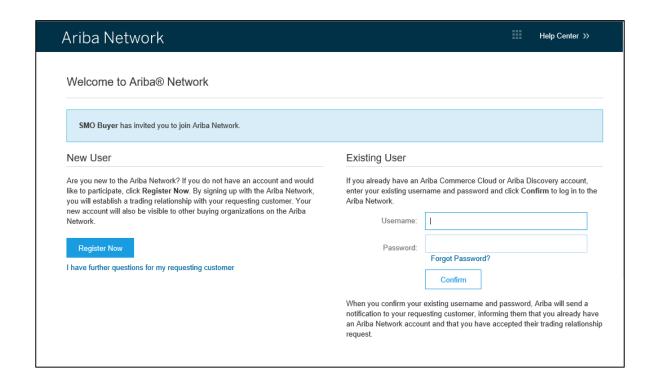




Select One...

First Time User

Existing User



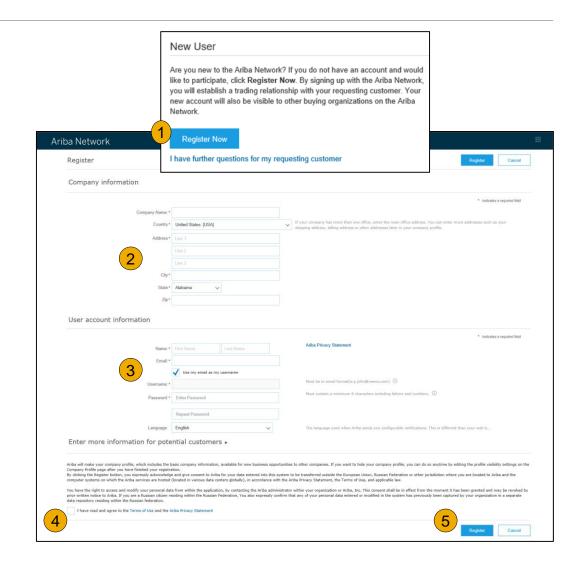






Register as New User

- Click Register Now.
- 2. Enter Company Information fields marked required with an asterisk (*) including:
 - Company Name
 - Country
 - Address
- 3. Enter User Account information marked required with an asterisk (*) including:
 - Name
 - Email Address
 - Username (if not the same as email address)
 - Password
- 4. Accept the **Terms of Use** by checking the box.
- 5. Click **Register** to proceed to your home screen.











Accept Relationship as Existing User

Log in using your current Ariba username and password in order to accept the relationship with your customer.

Existing User		
If you already have an Ariba Commo password and click Confirm to log i	erce Cloud or Ariba Discovery account, enter your n to the Ariba Network.	existing username and
Username:	I	
Password:		Forgot Password?
	Confirm	
When you confirm your existing username and password, Ariba will send a notification to your requesting customer, informing them that you already have an Ariba Network account and that you have accepted their trading relationship request.		

Trouble Logging In?

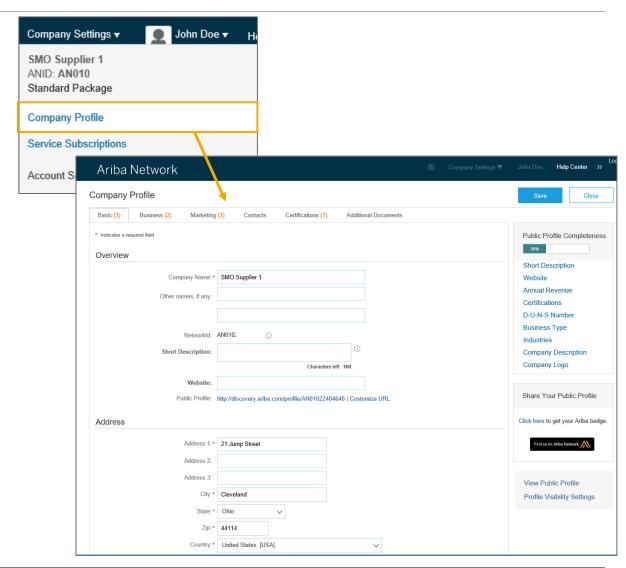
More Than One Account?



Complete Your Profile

- Select Company Profile from the Company Settings dropdown menu.
- Complete all suggested fields within the tabs to best represent your company.
- 3. Fill the Public Profile
 Completeness meter to 100%
 by filling in the information
 listed below it.

Note: The more complete a profile, the higher the likelihood of increasing business with existing and prospective customers.







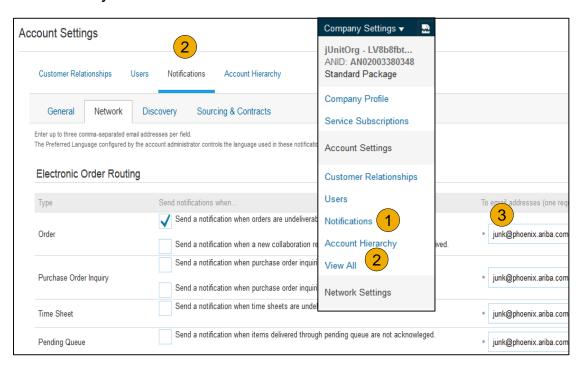




Configure Your Email Notifications

The Network Notifications section indicates which system notifications you would like to receive and allows you to designate which email addresses you would like to send them to.

- Click on Notifications under Company Settings.
- Network Notifications can be accessed from here as well, or you may switch to the Network tab when in Notifications.
- You can enter up to 3 email addresses per notification type. You must separate each address with a comma but include NO spaces between the emails.



Note: If you are out of the office, make sure to include in your auto-reply messages one of the following phrases. This will prevent Ariba Network from failing orders sent to mailboxes responding using an auto-reply feature:

Out of office, OOTO, On vacation, on holiday, out of town, away from the office, away until, out of the country, an off site meeting.

When Ariba Network detects an auto-reply containing one of these phrases, it indicates that it received the auto-reply in the order history log and does not fail the order.





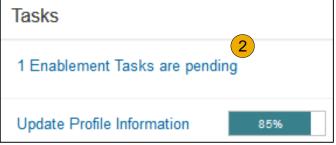




Configure Your Enablement Tasks

- **From** home screen, select the Enablement Tab.
- **Click** on the Enablement Tasks are pending link.
- **Select** necessary pending tasks for completion.
- **Choose** one of the following routing methods for Electronic Order Routing and Electronic Invoice Routing:

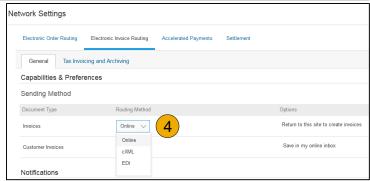
Online, cXML, EDI, Email, Fax or cXML pending queue (available for Order routing only) and configure e-mail notifications.







Note: There may be times you see a pending task for your customer. This will not go away until your customer completes it.





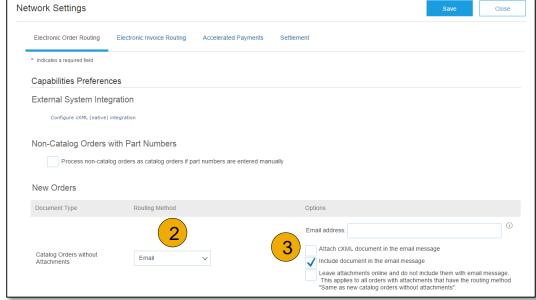






Select Electronic Order Routing Method

- 1. Click on the Tasks link to configure your account.
- **2. Choose** one of the following routing methods:
 - Online
 - cXML
 - EDI
 - Email
 - Fax
 - cXML pending queue
 (available for Order routing only)
- Configure e-mail notifications.





Route Your Purchase Orders

Method Details

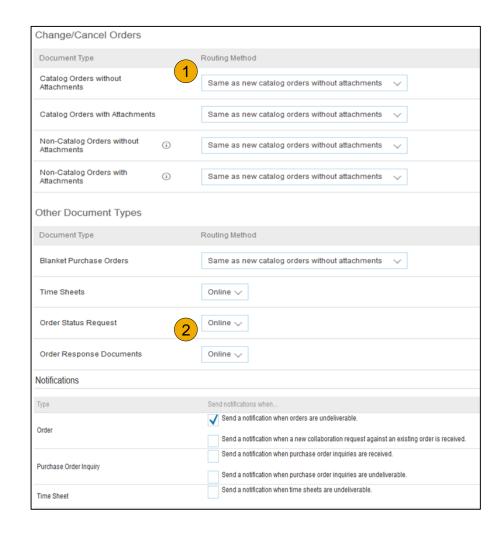
- Online (Default): Orders are received within your AN account, but notifications are not sent out.
- Email (Recommended): Email notifications are sent out, and can include a copy of the PO, when orders are received within your AN Account.
- Fax: Notifications of new orders are sent via Facsimile, and can include a copy of the PO
 as well as a cover sheet.
- cXML/EDI: Allows you to integrate your ERP system directly with Ariba Network for transacting with your customer. Please contact <<Enablement Email>> to be connected with a Seller Integrator who will provide more information on configuration.



Select Electronic Order Routing Method

Notifications

- Select "Same as new catalog orders without attachments" for Change Orders and Other Document Types to automatically have the settings duplicated or you may set according to your preference.
- Specify a method and a user for sending Order Response Documents (Confirmations and Ship Notices).

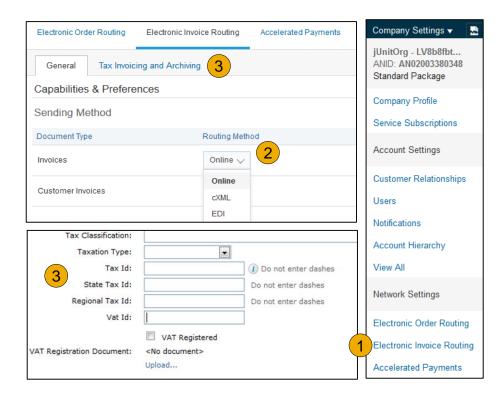




Select Electronic Invoice Routing Method

Methods and Tax Details

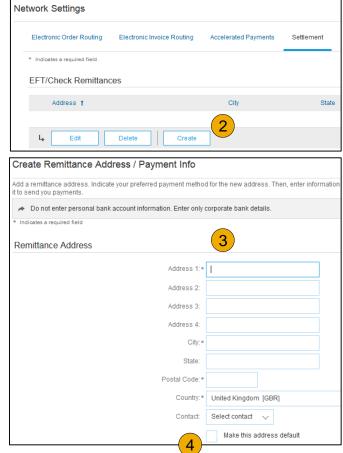
- Select Electronic Invoice Routing.
- Choose one of the following methods for Electronic Invoice Routing: Online; cXML; EDI.
- 3. It is recommended to configure Notifications to email (the same way as in Order Routing).
- 4. Click on Tax Invoicing for Tax Information and Archiving sub-tab to enter Tax Id, VAT Id and other supporting data.

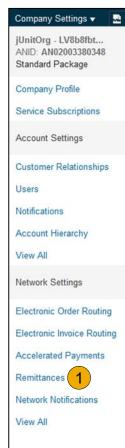




Configure Your Remittance Information

- From the Company Settings dropdown menu, select click on Remittances.
- Click Create to create new company remittance information, or Edit, if you need to change existing information.
- Complete all required fields marked by an asterisk in the EFT/Check Remittances section.
- 4. Select one of your Remittance Addresses as a default if you have more than one. If needed, assign Remittance IDs for this address for each of your customers. Clients may ask you to assign IDs to your addresses so they can refer to the addresses uniquely. Each client can assign different IDs.





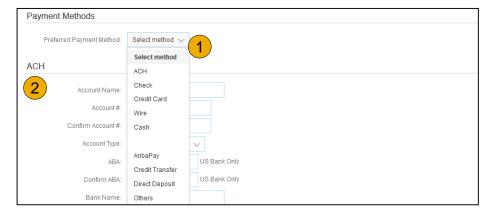


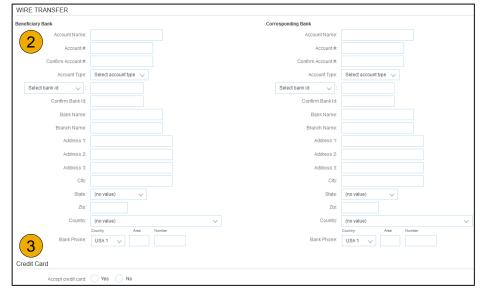
Configure Your Remittance Information

Payment Methods

- Select Preferred Payment Method from a drop-down box: Check, Credit card or Wire.
- **2. Complete** the details for ACH or Wire transfers.
- Select if you do or do not accept credit cards and click OK when finished.

Note: This does not change the method of payment from your customer, unless specified.



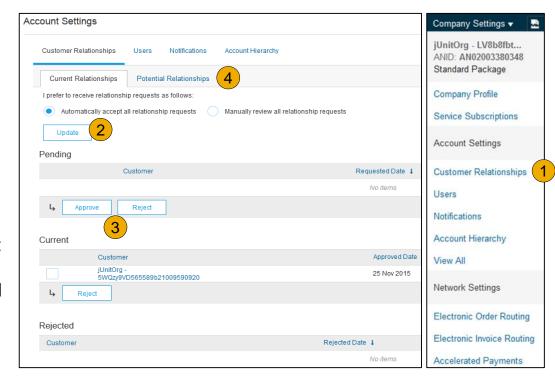




Review Your Relationships

Current and Potential

- Click on the Customer
 Relationships link in the Company Settings menu.
- Choose to accept customer relationships either automatically or manually.
- 3. In the Pending Section, you can Approve or Reject pending relationship requests. In the Current Section, you can review your current customers' profiles and information portals. You can also review rejected customers in the Rejected Section.
- Find potential customers in Potential Relationships tab.





Set Up User Accounts

Roles and Permission Details

Administrator

- There can only be one administrator per ANID
- Automatically linked to the username and login entered during registration
- Responsible for account set-up/configuration and management
- Primary point of contact for users with questions or problems
- Creates users and assigns roles/permissions to users of the account

User

- Up to 250 user accounts can exist per ANID
- Can have different roles/permissions, which correspond to the user's actual job responsibilities
- Can access all or only specific customers assigned by Administrator



Company Settings ▼

jUnitOrg - LV8b8fbt...

Standard Package

Company Profile

Account Settings

Users

View All

Notifications

Account Hierarchy

Service Subscriptions

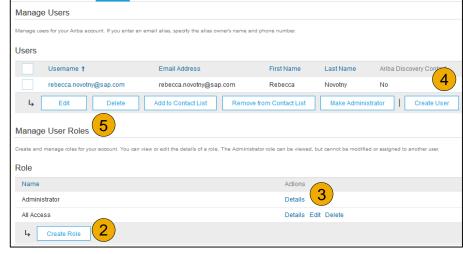
Customer Relationships

ANID: AN02003380348

Set Up User Accounts

Create Roles and Users (Administrator Only)

- Click on the Users tab on the Company Settings menu. The Users page will load.
- Click on the Create Role
 button in the Manage Roles
 section and type in the Name
 and a Description for the Role.
- 3. Add Permissions to the Role that correspond to the user's actual job responsibilities by checking the proper boxes and click save to create the role.



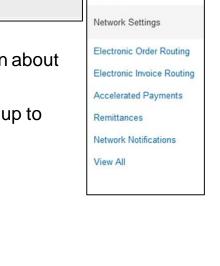
Account Hierarchy

- 4. **To Create** a User Click on Create User button and add all relevant information about the user including name and contact info.
- 5. **Select** a role in the Role Assignment section and Click on Done. You can add up to 250 users to your Ariba Network account.

Customer Relationshins

Users

Notifications

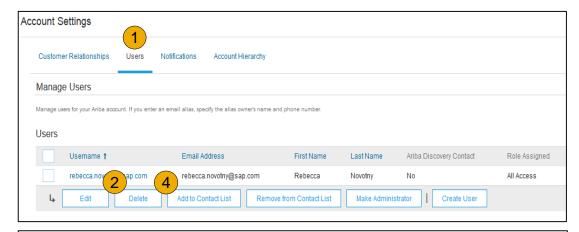


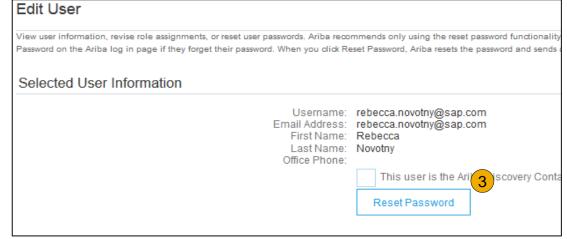


Set Up User Accounts

Modifying User Accounts (Administrator Only)

- Click on the Users tab.
- Click on Edit for the selected user.
- Click on the Reset Password Button to reset the password of the user.
- 4. Other options:
 - Delete User
 - Add to Contact List
 - Remove from Contact List
 - Make Administrator









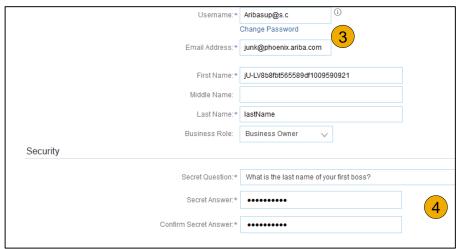
- Click on your name in top right corner, to access the User Account Navigator. It enables you to:
 - Quickly access your personal user account information and settings
 - Link your multiple user accounts
 - Switch to your test account

Note: After your multiple user accounts are linked, the User Account Navigator displays the multiple accounts.

- Click on My Account to view your user settings.
- Click Complete or update all required fields marked by an asterisk. Note: If you change username or password, remember to use it at your next login.
- 4. **Hide** personal information if necessary by checking the box in the Contact Information Preferences section.















Consolidate Your Bills Through a Multi-Org



Multi-Org Consolidated Invoice

Branch 1 **Parent Account

- Customer X
- Customer Z

Branch 2

- Customer Y
- Customer Z

Branch 3

- Customer Y
- Customer Z

Branch 4

No chargeable relationship

1 Master Anniversary Date

1 service invoice per quarter for all customers

Ariba offers invoice consolidation and synchronization for customers with several accounts

- Fees will be invoiced only to the parent account with the payment cycle synchronized for the entire group.
- The parent account will receive one single invoice every three months for all customer relationships and for all linked accounts.
- This consolidation is related only to invoices issued by Ariba to the supplier, the business operations of each account are still independent.









Participate in a Multi-Org

Guidelines

- The supplier needs to designate a Parent ANID under which the invoice will be viewed.
- The selection of the parent ANID determines the currency of the Multi-org invoice and the billing dates.
- The supplier should also have confirmed list of child ANID's to be included on the invoice.
- A Multi-Org is NOT:
 - A way to merge accounts.
 - A way to get a discount on Transaction Fees.









Structure Your Multi-Org

- 1. Register all accounts which will be included in the Multi-Org.
- 2. Create a list of all ANIDs and designate the parent account.
- 3. Wait until the first ANID becomes chargeable.
- 4. Contact Customer Support through the Help Center and inform them of your need for the Multi Org.



Link Accounts Via an Account Hierarchy

Linkage between individual accounts for account management purposes

The administrator of the Parent account can log into the child account and take the following actions:

- Change settings on the child account and complete the company profile
- Publish catalogs
- Check the status of payment for the Ariba invoice and pay the invoice
- Upgrade to a higher Subscription package

The administrator of the Parent account cannot take following actions:

- View buyers on the Child account
- Create any documents (PO confirmations, Ship Notices, Invoices)
- Run Reports



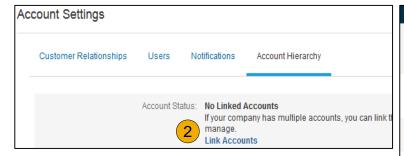


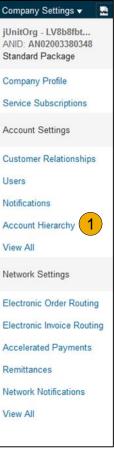




Create an Account Hierarchy

- From the Company Settings menu, click Account Hierarchy.
- To add child accounts click on Link Accounts.
- The Network will detect if there is an existing account with corresponding information.
- On the next page either log in as an Administrator or send a request through an online form as a Not Administrator.
- **Once** the request is confirmed by a child account administrator, the name of the linked account is displayed on the Account Hierarchy page.





Public







Set Up a Test Account

- To set up your Test Account, you need to be on the tabular view of your Ariba Network Production Account.
- 2. Click your name in top right corner and then select Switch to Test ID. The Switch To Test Account button is only available to the account Administrator. The administrator can create test account usernames for all other users needing access to the test account.
- 3. Click OK when the Ariba Network displays a warning indicating You are about to switch to Test Mode.
- Create a Username and Password for your test account and click OK. You will be transferred to your test account.
 - Your Test account should be configured to match your Production account. This will ensure the testing results are consistent with what will result in Production. Once you have set up your test account, you are ready to receive a test purchase order.

Note: Test account transactions are free of charge.

5. The Network will always display which mode you are logged into, (Production or Test). Your Test account ID has the suffix "-T" appended to your Ariba Network ID (ANID).















SECTION 3: Purchase Order Management

View Purchase Orders

Purchase Order Detail

Create PDF of PO

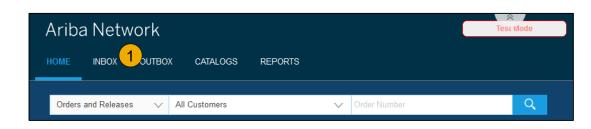


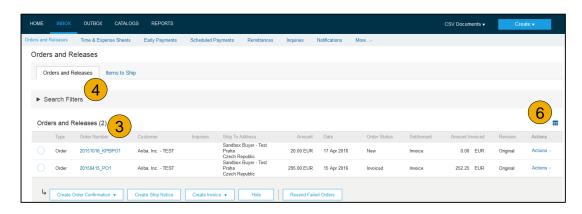
Manage POs

View Purchase Orders

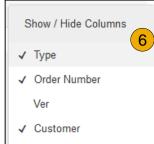
Note: Inbox/Outbox/Catalogs and Reports are only applicable for Enterprise Accounts

- Click on Inbox tab to manage your Purchase Orders.
- Inbox is presented as a list of the Purchase Orders received by Etihad.
- 3. Click the link on the Order Number column to view the purchase order details.
- 4. **Search** filters allows you to search using multiple criteria.
- Click the arrow next to Search
 Filters to display the query fields.
 Enter your criteria and click
 Search.
- Toggle the Table
 Options Menu to
 view ways of
 organizing your
 Inbox.









Can't Find Your PO?



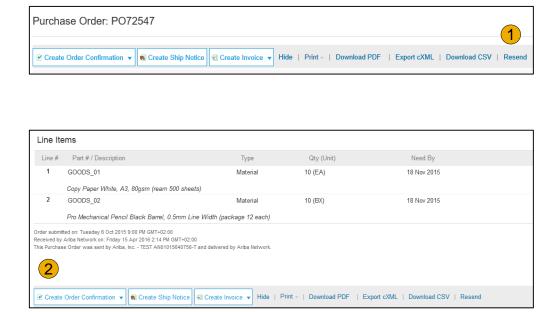
Manage POs

Purchase Order Detail

View the details of your order.
 The order header includes the order date and information about the buying organization and supplier.

Note: You can always Resend a PO which was not sent to your email address, cXML or EDI properly clicking **Resend** button.

Additional options: **Export cXM**L to save a copy of the cXML source information **Order History** for diagnosing problems and for auditing total value.



2. Line Items section describes the ordered items. Each line describes a quantity of items Etihad wants to purchase. Set the status of each line item by sending order confirmations clicking Create Order Confirmation. The sub-total is located at the bottom of the purchase order.

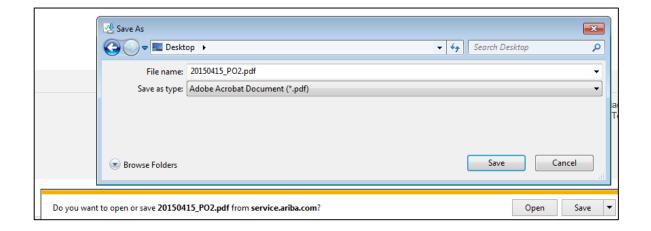


Manage POs Create PDF of PO

 Select "Download PDF" as shown.

Note: If the document exceeds 1000 lines or is larger than 1MB size, details are not shown in the UI. Therefore the detail is not included in the PDF generated.













SECTION 4: Other Documents

Order Confirmations (OC)

Confirm Entire Order
Reject Entire Order
Update Line Items

Advanced Ship Notices (ASN)

Delivery Terms and Transportation Details

Details

Create Ship Notice

Submit Ship Notice and Status

Service Entry Sheets (SES)

Locate a Service PO
Create Service Sheet
Submit Service Sheet
Check Status

Goods Receipt information

View Goods Receipt on PO

Update notifications to receive Goods Receipt notifications by email









Create Order Confirmation

Confirm Entire Order

This slide explains how to Confirm Entire Order.

- Enter Confirmation Number which is any number you use to identify the order confirmation.
- 2. If you specify Est. Shipping Date or Est.
 Delivery Date information, it is applied for all line items.
- 3. You can group related line items or kit goods so that they can be processed as a unit.
- Click Next when finished.
- Review the order confirmation and click Submit.
- Your order confirmation is sent to Etihad.

Note: If your customer is allowing Supplier Network Collaboration (SNC), your Order Confirmation must be initiated within Ariba.



Once the order confirmation is submitted, the Order Status will display as Confirmed. When viewing documents online, links to all related documents are displayed. Click Done to return to the Inbox.







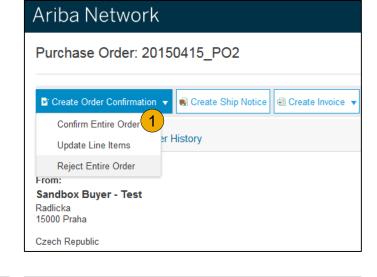


Create Order Confirmation

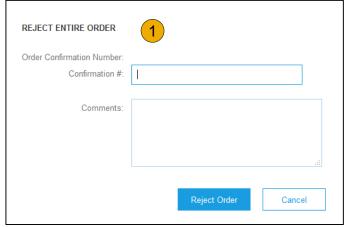
Reject Entire Order

- From the PO view, click the Create Order Confirmation button and select to Confirm Entire Order, Update Line Items for individual line items or Reject Entire Order.
- 2. Enter a reason for rejecting the order in case your buyer requires.

This example demonstrates the Reject Entire Order option. (Updating with Different Status will be explained later in the presentation)







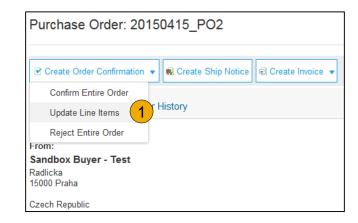


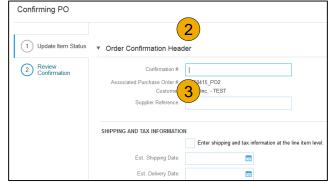
Create Order Confirmation

Update Line Items

- Select Update Line Items, to set the status of each line item.
- 2. Fill in the requested information (the same as for Confirm All option).
- Scroll down to view the line items and choose among possible values:
- Confirm You received the PO and will send the ordered items.
- Backorder Items are backordered. Once they available in stock, generate another order confirmation to set them to confirm.
- 6. **Reject** Enter a reason why these items are rejected in the Comments field by clicking the Details button.

Note: If your customer is allowing Supplier Network Collaboration (SNC), your Order Confirmation must be initiated within Ariba.













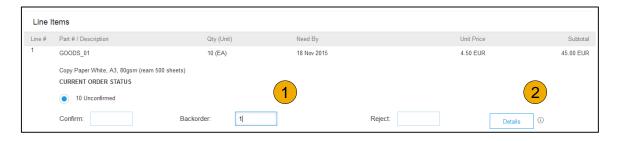


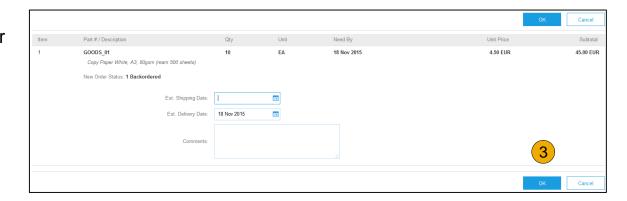
Update Line Items - Backorder

- **Enter** the quantity backordered in the Backorder data entry field.
- 2. Click Details to enter Comments and Estimated Shipping and Delivery Dates for the backordered items on the Status Details page.
- Click OK when done.

Note: If using several statuses for a line item, the sum of the quantities for the statuses should equal the line item quantity.

Click Next.







Update Line Items - Price Change

- **Enter** the quantity in the Confirm data entry field.
- Click Details to enter the details regarding the price change.
- 3. Note the new price in the Unit Price field on the Status Details page for the line item. Enter a Comment regarding the price change, if needed. Item substitutions for the requested part can also be communicated using the Supplier Part field.
- **Update** the Description as needed and click OK when done.

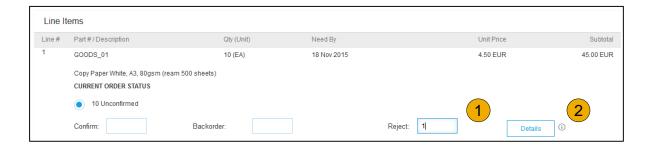


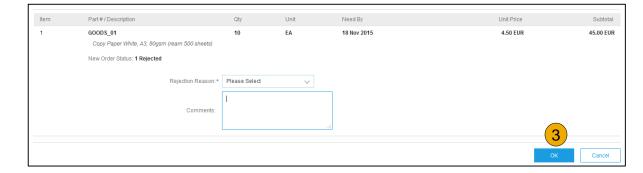




Update Line Items - Reject

- Enter the quantity in the Reject data entry field to reject item.
- Click the Details button to enter a reason for the rejection in the Comments field on the Status Details page.
- Click OK when done.







Update Line Items

- **Continue** to update the status for each line item on the purchase order. Once finished, click Next to proceed to the review page.
- Review the order confirmation and click Submit. Your order confirmation is sent to Etihad.
- The Order Status will display as Partially Confirmed if items were backordered or not fully confirmed.
- **Generate** another order confirmation to set them to confirm if needed.
- **Click** Done to return to the Inbox.

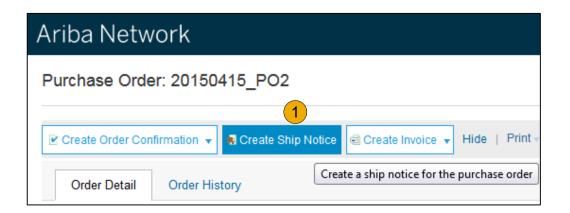


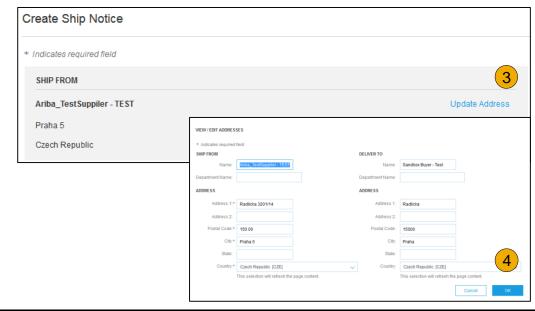




Create Ship Notice

- Create Ship Notice using your Ariba account once items were shipped. Multiple ship notices per purchase order might be sent. Click the Create Ship Notice button.
- 2. Fill out the requested information on the Shipping PO form. The Packing Slip ID is any number you use to identify the Ship Notice. Choose Carrier Name and then Tracking # and Shipping Method will appear. Gross Volume and Gross Weight are optional fields when Collaborative Supply Chain (CSC) is enabled.
- Enter Ship From information by clicking on Update Address. Any field with an asterisk is required.
- Check if Deliver to information is correct. Click OK.



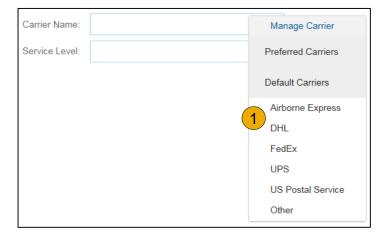




Create Ship Notice

Delivery Terms and Transportation Details

 Delivery terms and other transportation details can be included on all advance ship notices to support a broader range of shipping information collaboration.



		Collected By Customer
▼ DELIVERY AND TRANSPORT INFORMATION		Delivery Condition
Delivery Terms:	Delivered at Terminal	Despatch Condition
Delivery Terms Description:		Transport Condition
		Incoterms
Transport Terms Description:		
		Ex Works
		Free Carrier





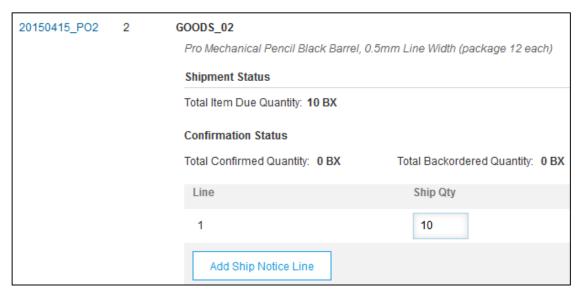


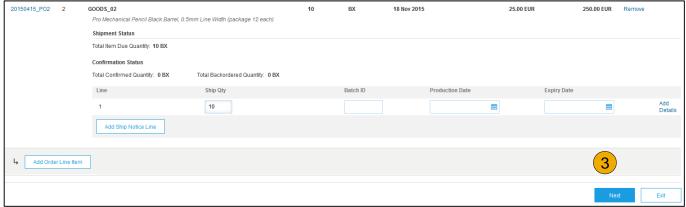


Create Ship Notice

Details

- Scroll down to view line item information and update the quantity shipped for each line item.
- Customer Part # is visible when Collaborative Supply Chain (CSC) is implemented.
- 3. Click Next to proceed to review your Ship Notice.







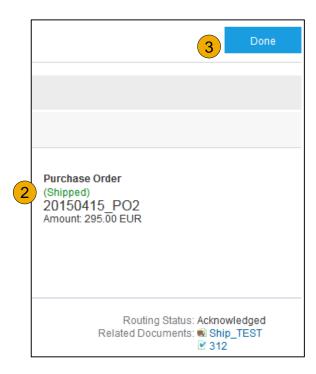






Submit Ship Notice

- After reviewing your Ship Notice, click Submit to send Ship Notice to Etihad. Ship Notices provide improved communications to help avoid unnecessary calls to order support department.
- 2. After submitting your Ship Notice, the Order Status will be updated to Shipped. Submitted Ship Notices can be viewed from Outbox or by clicking the link under the Related Documents from the PO View.
- Click Done to return to the Home page.



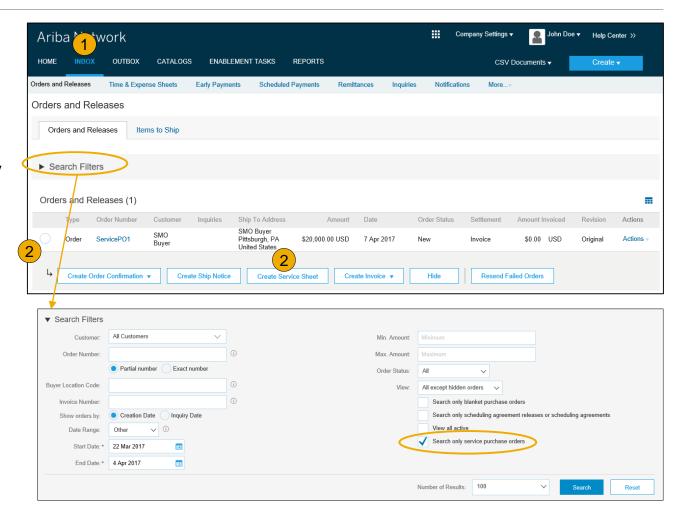


Locate a Service PO

 Locate your Service PO within your Inbox.

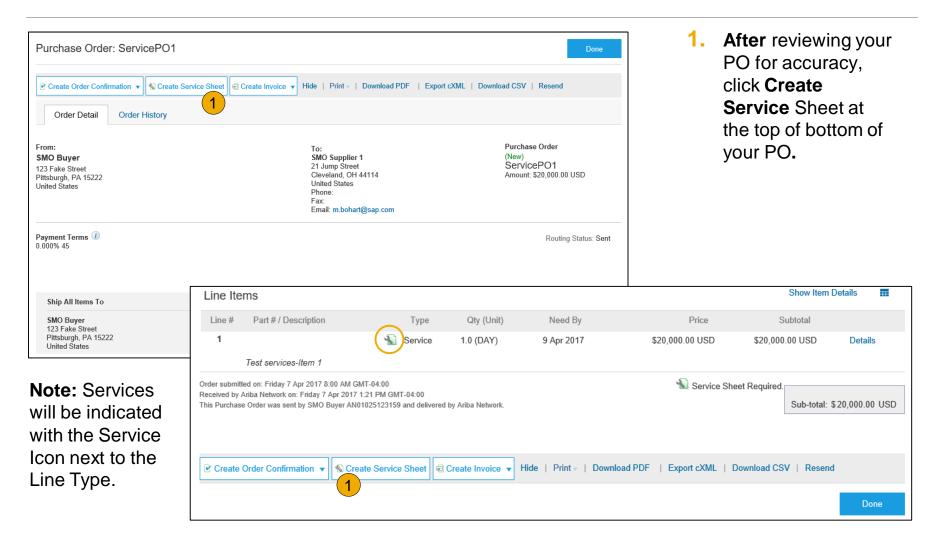
Note: Utilize the Advanced Search Filters at the top of your inbox to narrow your view to Service POs only by checking the Search Only Service Purchase Orders box and clicking Search.

2. Select the radio button next to the desired PO and click Create Service Sheet OR click the Order Number Hyperlink to view the Service PO.





Review Service PO



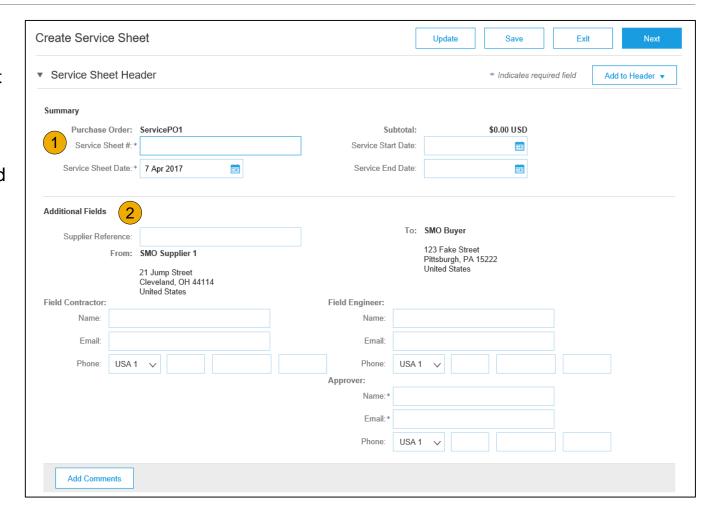






Header Information

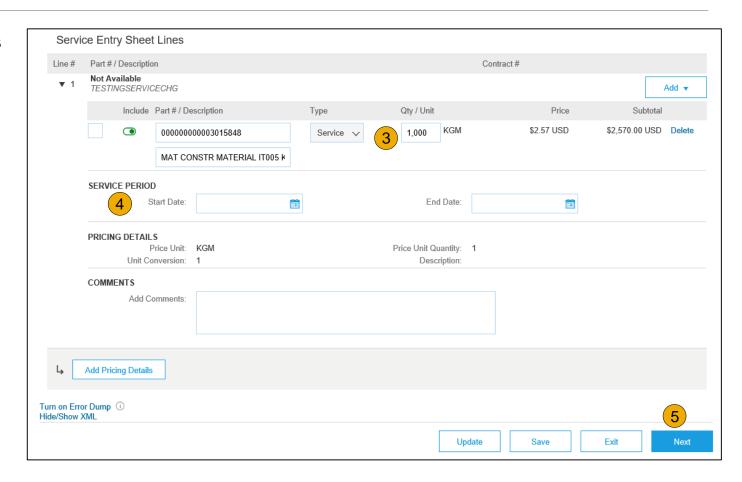
- 1. Complete any required fields that have an asterisk (*).
- 2. Enter additional fields as requested by your customer, including Contractor Information, Approver, etc.





Line Item Section

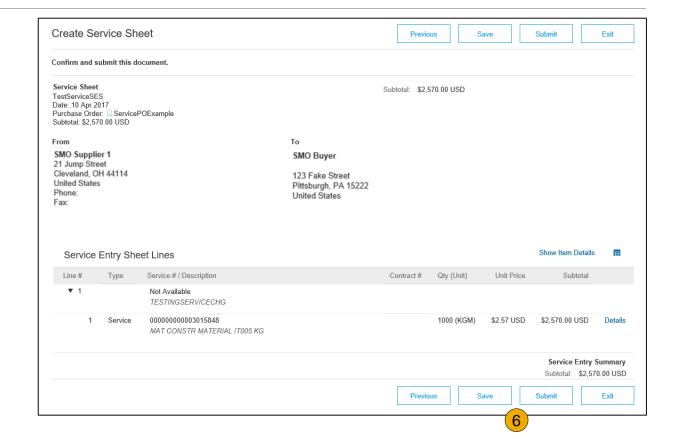
- **3. Update** quantities of line items.
- 4. Enter Service
 Start and End
 Dates if available,
 as well as any
 additional
 comments as
 needed.
- Click Next to proceed to review screen.





Submit a Service Entry Sheet

6. From the Review
Screen, check your
Service Sheet for
accuracy. If there are
errors, click Previous
to return to the Create
Service Sheet screen.
To submit to your
customer, click the
Submit Button.





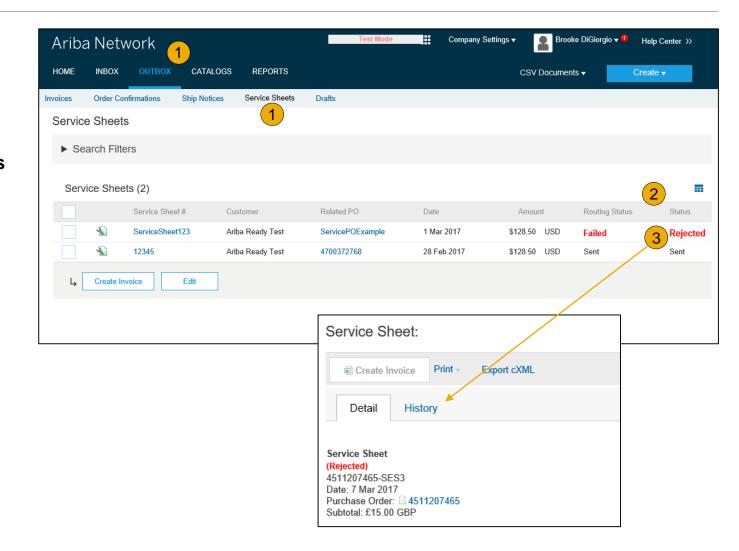






Check Service Sheet Status

- Click Outbox and select Service Sheets Tab.
- Routing and Approval Status will be visible on each line.
- 3. If a Service
 Sheet is
 rejected or
 failed, view the
 reason by
 opening the
 Service Sheet
 and clicking the
 History Tab.

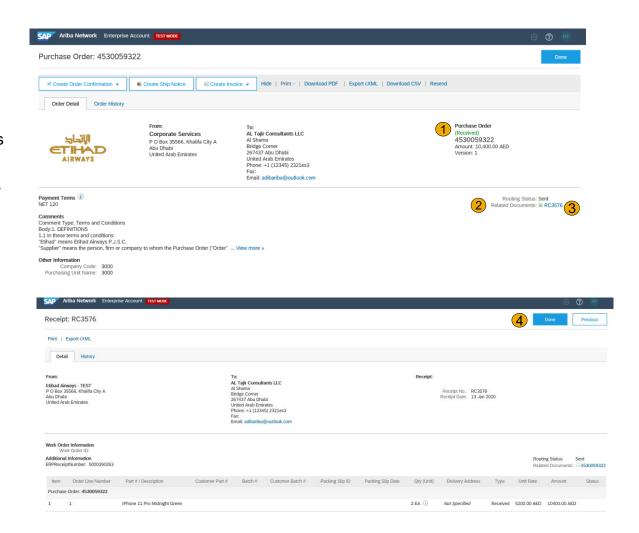




View Goods Receipt on Purchase Order

This slide explains how to view the Goods Receipt information on the Purchase Order

- Open the Purchase Order in Ariba Network and view the PO status as "Received" for those PO's which have been fully received by Etihad. For those PO's only partially received in the system, the status will be "Partially Received"
- Under "Related Documents" you will see the Receipt number mentioned.
- Click on the Receipt Number to view further details of the Receipt information
- Click "Done" to go back to the Purchase Order



64



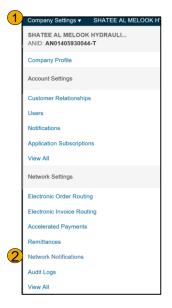






Update notifications to receive Goods Receipt notifications by email

- Click on Company Settings on your Ariba Network account home page
- **Click Network Notifications**
- Tick the checkbox under Receipt and add email address to receive the Good Receipt notification email
- Click Save to save your changes















SECTION 5: Invoice Methods

Invoice Information

<u>Customer Specifications</u> <u>Invoice Rules</u>

Invoice Methods

PO Flip

Service Sheet Invoices

CSV Invoices

Credit Memos

Copy Invoices

Invoice Management

Search for Invoice

Check Invoice Status

Invoice History

Modifying Invoices

Invoice Reports

Invoice Archival



Etihad Invoice Requirements

- GR Based Invoicing Etihad will require a valid GR (goods receipt) for material orders to be processed in the system, before suppliers will be able to submit their invoices on Ariba Network
- SES Based Invoicing Etihad will require a valid SES (service entry sheet)
 to be submitted by suppliers in Ariba Network for service orders. The SES then
 needs to be approved by Etihad, before suppliers will be able to submit their
 invoices on Ariba Network.
- PDF Invoice Attachments Etihad will require a PDF attachment of the invoice to be submitted along with the Ariba Network electronic invoice.







Review Etihad Invoice Rules

These rules determine what you can enter when you create invoices.

- Login to your Ariba Network account via supplier.ariba.com
- Select the Company Settings dropdown menu and under Account Settings, click Customer Relationships.
- 3. A list of your Customers is displayed. Click the name of your customer (Etihad).
- Scroll down to the Invoice Setup section and view the General Invoice Rules.
- If Etihad enabled Country-Based Invoice
 Rules then you will be able to choose your
 Country in Originating Country of Invoice from
 the drop down menu.
- Click **Done** when finished.







Public



To create a PO-Flip invoice (or an invoice derived from a PO that you received via Ariba Network):

- 1. From the home screen within your Ariba Network account, select the Create dropdown menu and select PO Invoice or open the Purchase Order Email for Standard Account.
- For PO Invoice select a PO number.
- Click on the **Create Invoice** button and then choose **Standard** Invoice.
- Invoice is automatically pre-populated with the PO data. Complete all fields marked with an asterisk and add tax as applicable. Review your invoice for accuracy on the Review page. If no changes are needed, click **Submit** to send the

Orders and Releases (2)

20151016 KPBPO1

20150415 PO1

Create Order Confirmation •

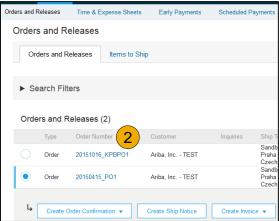
Ariba, Inc. - TEST

Ariba, Inc. - TEST

Create Ship Notice

invoice to Ftihad







Sandbox Buye

Czech Republi

Sandbox Buye

Czech Republi

Standard Invoice

Line-Item Credit Memo

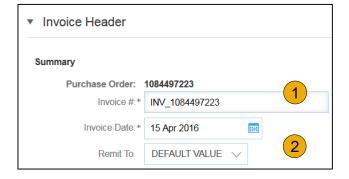


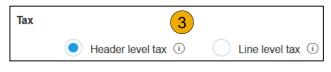
Header

Invoice is automatically pre-populated with the PO data. Complete all fields marked with an asterisk and add tax as applicable.

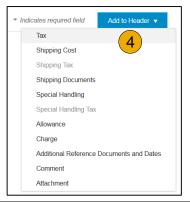
- Enter an Invoice # which is your unique number for invoice identification. The Invoice Date will auto-populate.
- Select Remit-To address from the drop down box if you have entered more than one.
- Tax and Shipping can be entered at either the Header or Line level by selecting the appropriate radio button.
- 4. You can also add some additional information to the Header of the invoice such as: Special Handling, Payment Term, Comment, Attachment, Shipping Documents.
- Scroll down to the Line items section to select the line items being invoiced.

Note: Support of additional Reference Documents & Dates is applicable for CSC customers only; Attachment file size should not exceed 40MB.







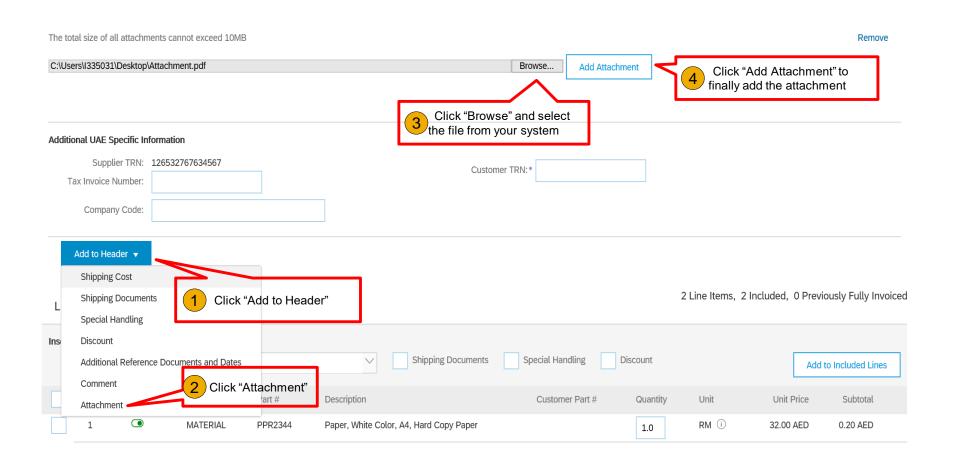








Add invoice attachments



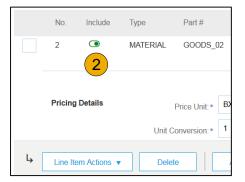


Line Items

Line Items section shows the line items from the Purchase Order.

- 1. Review or update Quantity for each line item you are invoicing.
- Click on the line item's Green slider to exclude it from the invoice, if line item should not be invoiced OR click the check box on the left of the item and click Delete to remove the line item from the invoice. You can generate another invoice later to bill for that item.
- 3. **Select** the line item to which tax is to be applied using the Line Item # checkbox. To apply the same tax to multiple line items select those line items to be taxed at the desired rate.
- 4. To configure additional Tax Options within the Tax Category tool, use the **Configure Tax Menu** option.
- Check Tax Category and use the drop down to select from the displayed options. Click Add to Included Lines.









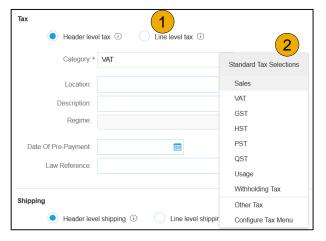




Additional Tax Options & Line Item Shipping

To configure additional tax options click Configure Tax Menu under the Tax Category drop down. Create new tax categories and as needed.

- Select the Line Item to apply different tax rates to each line item.
- Click Line Item Actions > Add > Tax.
 Upon refresh, the Tax fields will display for each selected line item.
- Click Remove to remove a tax line item, if not necessary.
- Select Category within each line item, then either populate the rate (%) or tax amount and click update.
- 5. **Enter** shipping cost to the applicable line items if line level shipping has been selected.







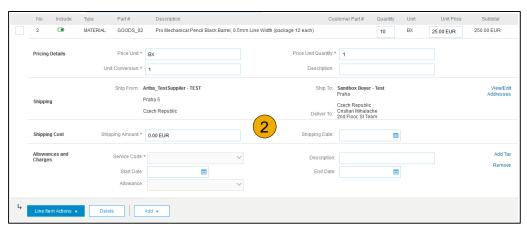


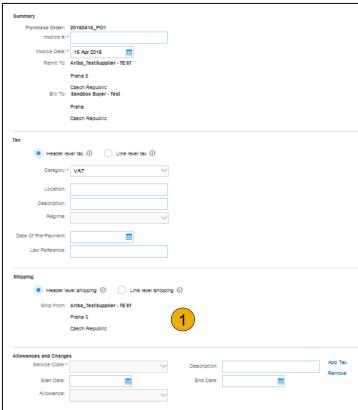


Review Invoice Allowances and Charges

If applicable, Allowances and Charges are included in the PO, these will convert to the Invoice at either Invoice Header or Line Item Level based on where the information is on PO:

- 1. Header Allowance and Charges
- 2. Line level Allowance and Charges

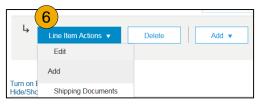




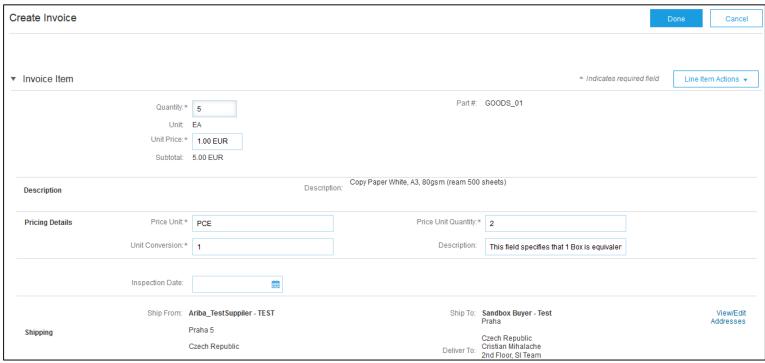


Detail Line Items

6. Additional information can be viewed at the Line Item Level by editing a Line Item.













Line Item Comments

- To add comments at the line items select Line Items, then click at Line Item Actions >Add >
 Comments.
- 2. Upon refresh or **Update**, the Comments field will display. Enter applicable Comments in this field.
- Click Next.





Having Problems?



Against Goods Receipt

You are required to include only received quantities on invoices.

- 1. Click the INBOX tab for Enterprise Accounts or open the Purchase Order Email for Standard Accounts
- 2. Select the Purchase Order you wish to invoice against.
- 3. **Select** the item(s) from the Receipt List that you would like to invoice.
- 4. The invoice is now pre-populated with the items within the Goods Receipt. You now have the ability to select the items to include and/or modify the Quantities on the invoice.

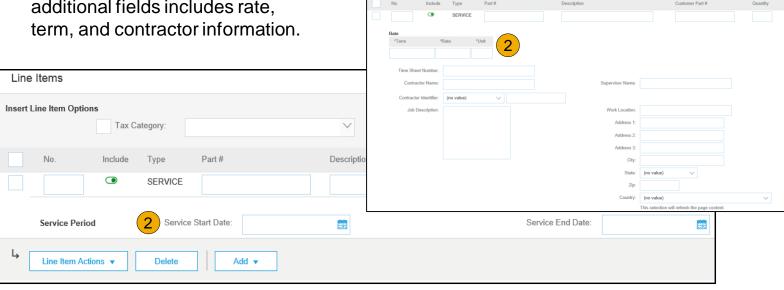


Invoice For Services

Add Service Lines to Invoices

- Select the Add dropdown menu and select Add General Service OR Add Labor Service.
- Enter details for General or Labor Service. General Service lines ask for limited details, including Service Start and End dates. Labor Service contains additional fields includes rate, term, and contractor information





Insert Line Item Options

Tax Category:

\$0.00 USD

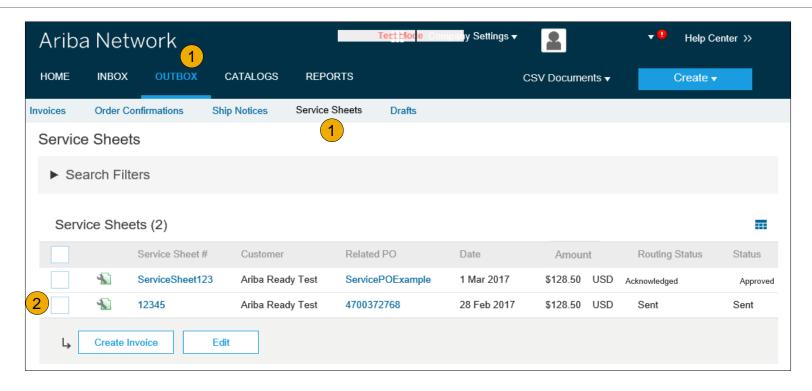








Locate Approved Service Sheet – Enterprise Accounts only



- Click Outbox and select Service Sheets Tab.
- **Select** the checkbox next to the approved Service Sheet and click the **Create Invoice** button to open up the Create Invoice screen OR click the Service Sheet # to open the Service Sheet for review before invoicing.

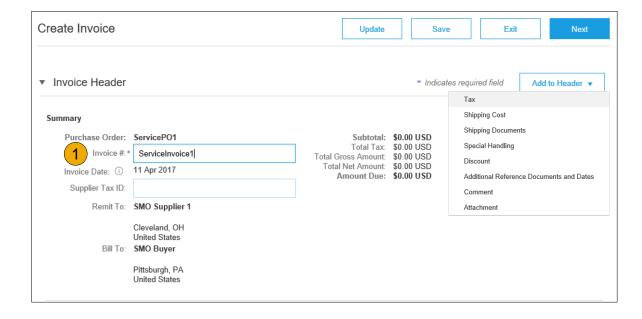
Note: You will ONLY be able to create an invoice against an Approved Service Sheet.



Invoice Header Information

Invoice information will automatically prepopulate from the Service Sheet.

Complete all fields marked with required with an asterisk (*). Enter your Invoice Number, Invoice date will automatically populate.



Note: Add to Header button allows for shipping cost, shipping documents, amount details, special handling, and additional reference documents and dates. Comments and attachments may also be added at header.



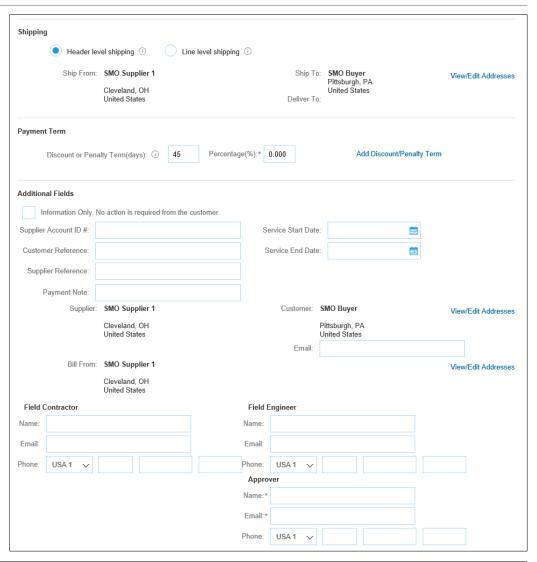
Header Level Detail

Header Level information can be entered after the screen refreshes.

Complete each section as needed before proceeding to the Line Section.

The Additional Fields section includes optional fields such as reference numbers, service period dates, and Approver Email.

Note: Some fields at the Header Level might be required by your customer. Check for fields marked with an asterisk (*), and enter information as required.







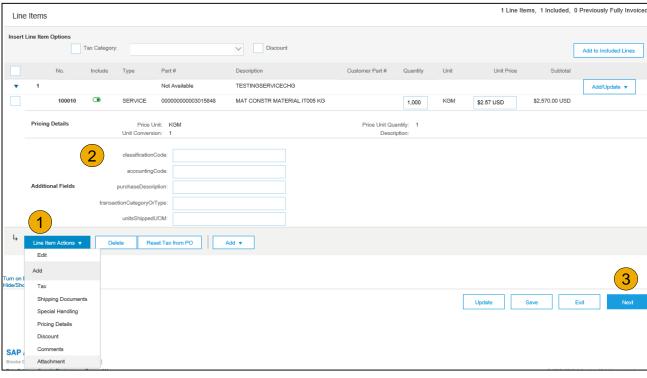




Line Item Details

Invoice information will automatically pre-populate from the Service Sheet.

- 1. Add line level information, including comments and attachments, by selecting the line and clicking the Line Item Actions button. The screen will automatically refresh and you will be able to fill in the detail.
- 2. Update each line item as needed until all items are complete.
- 3. Click Next to proceed to review screen.
- 4. From the Review Screen, check your Invoice for accuracy. If there are errors, click Previous to return to the Create Invoice screen and make corrections. To submit to your customer after corrected, click the Submit Button.









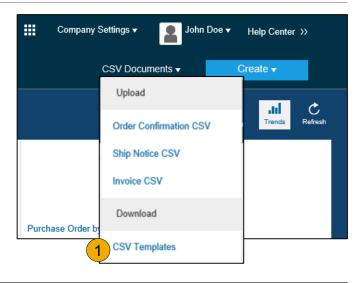




Invoice via CSV

Download Template - Enterprise Accounts Only

- Access a customer's CSV file template, by going to CVS Documents and choosing CSV Templates under Download.
- 2. **Select** the correct template by finding Etihad on the drop down menu, checking the radio button for Invoice, and clicking Download.
- 3. **Populate** the template and upload it from Create> CSV Invoice > Browse > Import.
- CSV files are processed by Ariba Network and forwarded to the customer in the form of cXML message.
- For more information, please read the CSV Upload Guide available from the Supplier Information Portal.









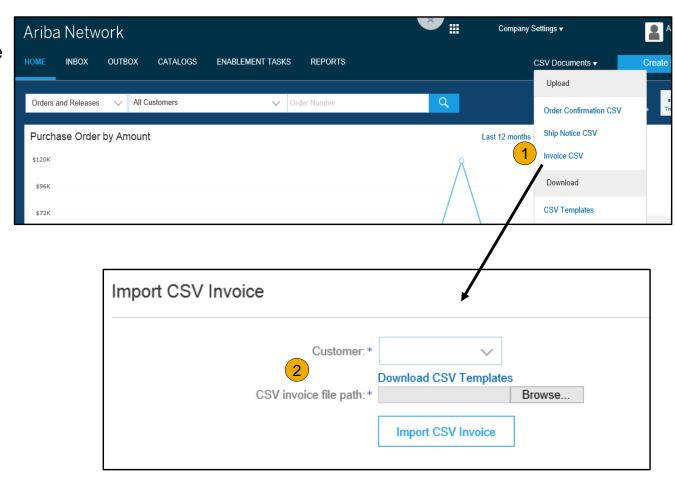




Invoice via CSV

Upload Completed CSV

- Populate the template and upload it from CSV Documents > Upload > Invoice CSV.
- CSV files are processed by Ariba Network and forwarded to the customer in the form of cXML message.
- 3. For more information, please read the CSV Upload Guide available from the Supplier Information Portal.



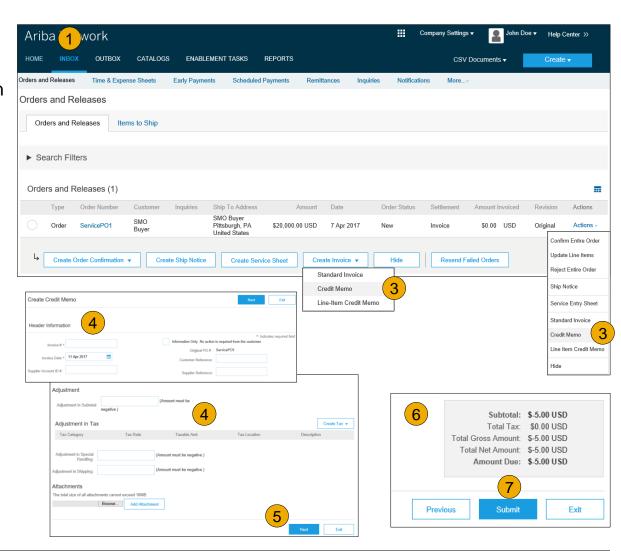


Create a Credit Memo

Header Level

To create a credit memo against an entire invoice:

- Select the INBOX tab or open the Purchase Order email
- Select the PO to be credited by clicking the radio button on the PO.
- Click on Create Invoice and choose Credit Memo OR select Credit Memo from the Actions dropdown menu.
- 4. Complete information in the form of Credit Memo (the amount and taxes will automatically be negative). Make sure that all required fields marked with asterisks are filled in.
- Click Next.
- Review Credit Memo.
- Click Submit.



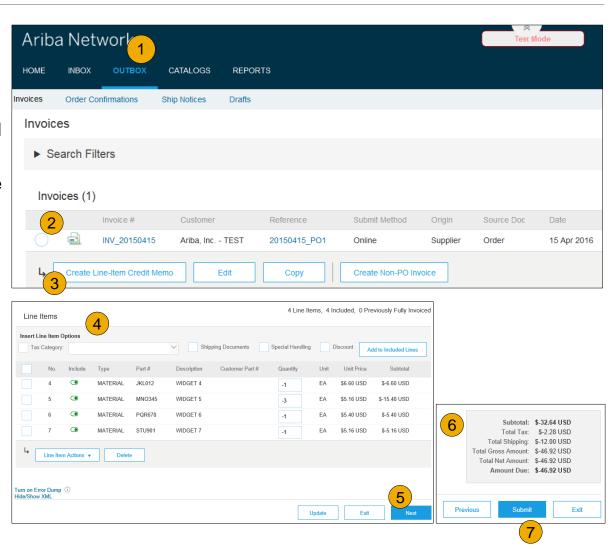


Create a Credit Memo

Line Level Detail

To create a line level credit memo against an invoice:

- Select the OUTBOX tab.
- Select your previously created invoice.
- Click the button on the Invoice screen for Create Line-Item Credit Memo.
- 4. Complete information in the form of Credit Memo (the amount and taxes will automatically be negative). Make sure that all required fields marked with asterisks (*) are filled in.
- Click Next.
- Review Credit Memo.
- Click Submit.





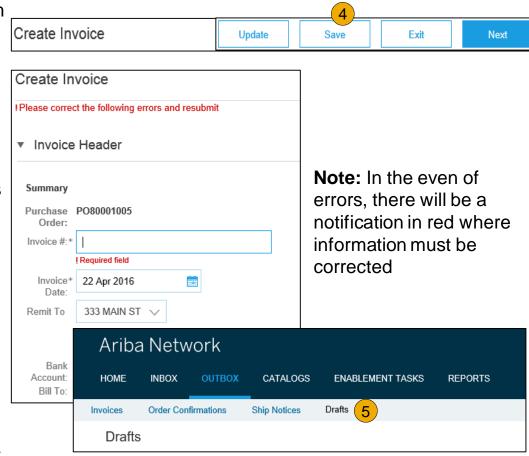




Review, Save, or Submit Invoice

PO-Flip Invoice

- **Review** your invoice for accuracy from the Review page. Scroll down the page to view all line item details and invoice totals.
- 2. If no changes are needed, click Submit to send the invoice to Etihad.
- If changes are needed, click **Previous** to return to previous screens and make corrections before submitting.
- Alternatively, **Save** your invoice at anytime during invoice creation to work on it later.
- You may resume working on the invoice by selecting it from Outbox>Drafts on your Home page.
- You can keep draft invoices for up to 7 days.

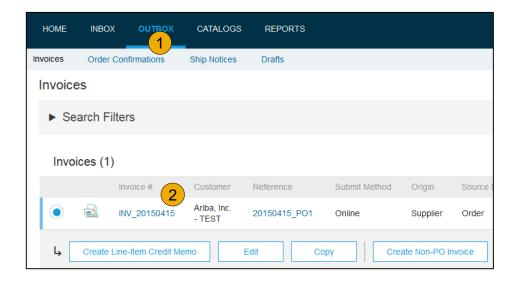






To copy an existing invoice in order to create a new invoice:

- Select the OUTBOX Tab.
- Either Select the radio button for the invoice you want to copy, and click Copy. OR Open the invoice you want to copy.
- 3. On the **Detail** tab, click **Copy This** Invoice.
- Enter an new invoice number.
- For VAT lines, make sure the date of supply at the line level is correct.
- Edit the other fields as necessary.
- Click Next, review the invoice, and save or submit it.













Search for Invoice

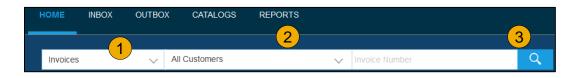
(Quick & Refined)

Quick Search:

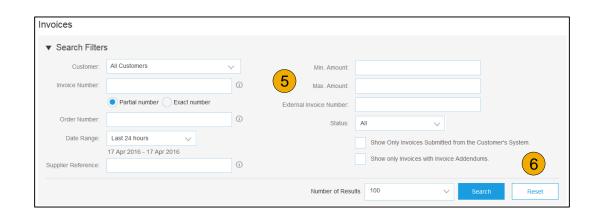
- From the Home Tab, Select Invoices in the Document type to search.
- Select Etihad from Customer Drop down menu.
- Enter Document #, if known.
 Select Date Range, up to 90 days for Invoices and Click Search.

Refined Search: Allows a refined search of Invoices within up to 90 last days.

- Search Filters from Outbox (Invoices).
- Enter the criteria to build the desired search filter.
- Click Search.









Check Invoice Status

Routing Status To Your Customer

Check Status:

If you configured your Invoice Notifications as noted earlier in this presentation, you will receive emails regarding invoice status.

You can also check invoice status from the **Outbox** by selecting the invoice link.

Routing Status

Reflects the status of the transmission of the invoice to Etihad via the Ariba Network.

- Obsoleted You canceled the invoice
- Failed Invoice failed Etihad invoicing rules. Etihad will not receive this invoice
- Queued Ariba Network received the invoice but has not processed it
- Sent Ariba Network sent the invoice to a queue. The invoice is awaiting pickup by the customer
- Acknowledged Etihad invoicing application has acknowledged the receipt of the invoice



Check Invoice Status

Review Invoice Status With Your Customer

Invoice Status

Reflects the status of Etihad's action on the Invoice.

- Sent The invoice is sent to the Etihad but they have not yet verified the invoice against purchase orders and receipts
- Cancelled Etihad approved the invoice cancellation
- Approved Etihad has verified the invoice against the purchase orders or contracts and receipts and approved if for payment
- Rejected Etihad has rejected the invoice or the invoice failed validation by Ariba Network. If Etihad accepts invoice or approves it for payment, invoice status updated to Sent (invoice accepted) or Approved (invoice approved for payment)
- Failed Ariba Network experienced a problem routing the invoice



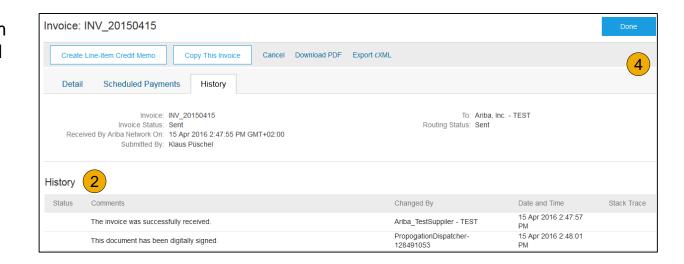
Review Invoice History

Check Status Comments

Access any invoice:

- Click on the History tab to view status details and invoice history.
- 2. History and status comments for the invoice are displayed.
- Transaction history
 can be used in problem
 determination for failed
 or rejected
 transactions.
- When you are done reviewing the history, click Done.







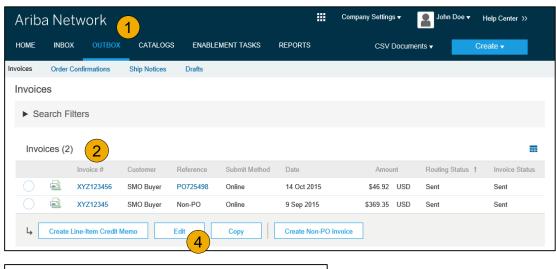




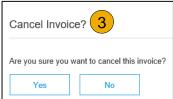
Modify an Existing Invoice

Cancel, Edit, and Resubmit

- Click the Outbox tab.
- In the **Invoice** # column, click a link to view details of the invoice.
- Click Cancel. The status of the invoice changes to Canceled.
- Click the Invoice # for the failed, canceled, or rejected invoice that you want to resubmit and click Edit.
- Click Submit on the Review page to send the invoice.













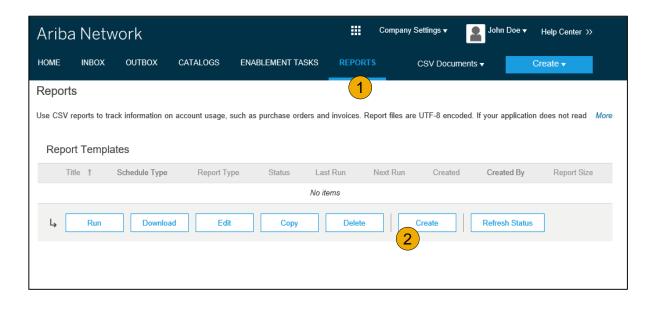


Download Invoice Reports – Enterprise Account

Learn About Transacting

Reports help provide additional information and details on transactions on the Network in a comprehensive format.

- 1. Click the Reports tab from the menu at the top of the page.
- 2. Click Create



- Invoice reports provide information on invoices you have sent to customers for tracking invoices over time or overall invoice volume for a period of time.
- **Failed Invoice reports** provide details on failed and rejected invoices. These reports are useful for troubleshooting invoices that fail to route correctly.
- Reports can be created by Administrator or User with appropriate permissions.
- Bronze (and higher) members may choose Manual or Scheduled report. Set scheduling information if Scheduled report is selected.



Invoice Reports

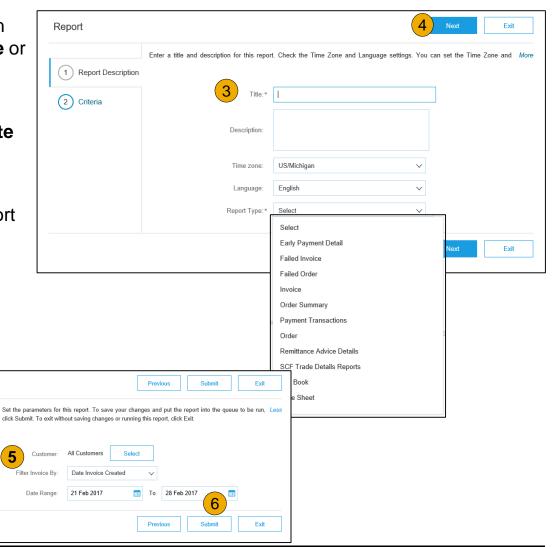
- Enter required information. Select an Invoice report type — Failed Invoice or Invoice.
- Click Next.
- Specify Customer and Created Date in Criteria.
- 6. Click Submit.
- You can view and download the report in CSV format when its status is Processed.

Report

(1) Report Description

2 Criteria

For more detailed instructions on generating reports, refer to the **Ariba Network Transactions Guide** found on the **HELP** page of your account.





Invoice Archival

Configuring invoice archiving allows you to specify the frequency, immediacy, and delivery of zipped invoice archives. If you wish to utilize it, please follow these steps:

- 1. From the **Company Settings** dropdown menu, select **Electronic Invoice Routing.**
- 2. Select the tab Tax Invoicing and Archiving.
- Scroll down to Invoice Archival and select the link for Configure Invoice Archival.
- Select frequency (Twice Daily, Daily, Weekly, Biweekly or Monthly), choose Archive Immediately to archive without waiting 30 days, and click Start.
 - If you want Ariba to deliver automatically archived zip files to you, also enter an Archive Delivery URL (otherwise you can download invoices from your Outbox, section Archived Invoices).
 - Note: After Archive Immediately started you can either
 Stop it or Update Frequency any time.
- 5. You may navigate back to the Tax Invoicing and Archiving screen in order to subscribe to Long-Term Document Archiving for an integrated archiving solution. (More details within the Terms and Policies link.)





L	ong-Term Document Archiving
Er	nabling Long-term archiving of invoices allows you to archive tax invoices for the time span required being a download the archived invoices from the Document Archive > Archived Documents page for the time span required by
	Enable long-term invoice archiving. See the <u>terms and policies</u> for the optional document archiving









Ariba Network Help Resources

Customer Support

Supplier Information
Portal

Additional Resources

Ariba.com Links
Troubleshoot Your Invoices







Customer Support

Supplier Support During Deployment



Ariba Network Registration or Configuration Support

- Registration, Supplier Fees, Account configuration
- Email: SupplierEnablement@Etihad.ae



Enablement Business Process Support

- · Business-Related Questions
- Email: etihadsupplierenablement@ariba.com



Supplier Information Portal

How to Find the Supplier Information Portal

Supplier Support Post Go-Live



Global Customer Support

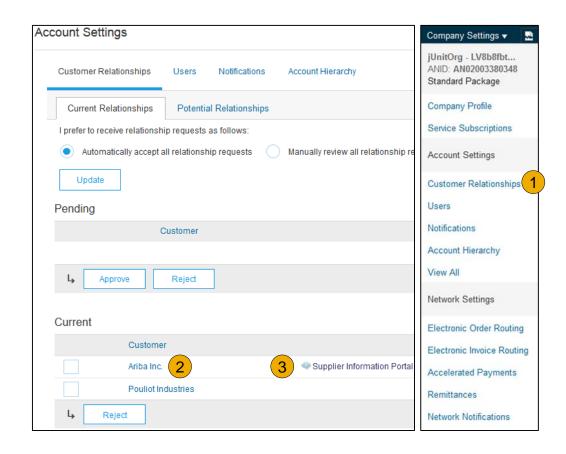
Use the Help Center directly from your Ariba Network Account.



Training & Resources

Etihad Supplier Information Portal

- Select the Company Settings Menu in the top right corner and then click the Customer Relationships link.
- Select the buyer name to view transactional rules:
 The Customer Invoice Rules determine what you can enter when you create invoices.
- Select Supplier Information Portal to view documents provided by your buyer.





Useful Links

Useful Links

- Ariba Supplier Pricing page http://www.ariba.com/suppliers/ariba-network-fulfillment/pricing
- Ariba Network Hot Issues and FAQs https://connect.ariba.com/anfaq.htm
- Ariba Cloud Statistics http://trust.ariba.com
 - Detailed information and latest notifications about product issues and planned downtime
 - if any during a given day
- Ariba Discovery http://www.ariba.com/solutions/discovery-for-suppliers.cfm
- Ariba Network Notifications http://netstat.ariba.com
 - Information about downtime, new releases and new features









Troubleshoot Your Invoice Issues

How do I know which type of invoice to create?

What does this error message mean?

How do I cancel an invoice that I've sent?

How do I edit and resubmit an invoice that I've sent?

What should I do if my invoice has been rejected?

Can I resend a failed or rejected invoice with the same invoice number?

How do I tell when my invoice will be paid?

Back to Invoicing









Thank you for joining the **Ariba Network!**



Public